## STATEMENT OF PRE-OPENING CASH Application for Lottery License (Provide work papers and state assumptions)

Na	me	of Entity	Date						
A.	Funds Available Prior to Opening:								
	1.	Investments (attached schedule – provide detail showing who invested the money and what interest in the form they received for their investment	\$						
	2.	Loans from lending institutions (attached schedule – identify the institution and show terms of the loan	\$						
	3.	Loans from individuals and business entities (attach schedule – identify the individual or business and show terms of the loan)	\$						
	4.	Total Funds Available Prior to Opening	\$						
	No	ote: Provide copies of ALL loan documents.							
B.	Exp	enditure or Other Disposition of Available Funds Prior to Opening:							
	1.	Prepaid Licenses Fees: (a) CNMI Fees							
		(b) Other Governmental Fees							
	То	tal Prepaid Fees	\$ <u></u>						
	2.	Expenditures For: (a) Land \$							
		(b) Buildings – include construction and repair \$							
		(c) Equipment \$							
		(d) Supplies \$							
		<ul> <li>(e) All other Pre-Opening Expenditures</li> <li>(such as salaries, advertising, deposits, legal, accounting, etc.</li> </ul>							
	То	tal Other Expenditures	\$						
	Attached description from items B2(a) through (e).								
	3.	Total Pre-Opening Cash Used	\$						
C.	Fun	ds Available for Operation (A4 minus B3)	\$						

#### FIRST YEAR CASH-FLOW Application for Lottery License

Name of Location:	Year Ended:
Item	Amount (USD)
REVENUE	
Total Lottery Ticket Sales	
LESS: DIRECT COSTS	
Prize Payouts	
Platform / Ticketing Fees	
Gross Sales Lottery License Fee	
Retailer or Affiliate Commissions	
GROSS PROFIT	
OPERATING EXPENSES	
Payroll Taxes and Benefits	
Payroll – Officers and Owners	
Payroll – Other Employees	
Technology, Licensing, and Security	
Marketing and Customer Acquisition	
Legal / Accounting / Professional Fees	
Rent, Utilities, and Insurance	
AML / KYC / Regulatory Compliance	
Taxes and Other Governmental Fees	
Other Administrative Expenses (specify)	
NET OPERATING INCOME	
Add: Depreciation & Non-Cash Items (if applicable)	
PROJECTED NET CASH FLOW	
Beginning Cash Balance	
PROJECTED ENDING CASH BALANCE	

**Note:** Applicants must be prepared to provide itemized detail for:

- Payroll components, including officer compensation
- Other Administrative Expenses exceeding 10% of total operating expenses; and
- Any estimated taxes, compliance costs, or third-party service fees.

### SCHEDULE 1

# Schedule 1 – First-Year Monthly Cash Flow Detail

REVENUE       Image: Construction of the second secon	Item	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
I-FSS: DIRFCT COSTS       Image: Cost of the second s	REVENUE												
I-FSS: DIRFCT COSTS       Image: Cost of the second s	Total Lottery Ticket Sales												
Platform / Ticketing Fees         Image: Control of the second secon													
Platform / Ticketing Fees         Image: Control of the second secon	Prize Payouts												
Gross Sales Lotter License Fee													
Retailer or Affiliate       Image: Commissions       Image: Commissions       Image: Commissions         GROSS PROFIT       Image: Commissions       Image: Commissions       Image: Commissions       Image: Commissions         OPERATING EXPENSES       Image: Commissions       Image: Commissions       Image: Commissions       Image: Commissions       Image: Commissions         Owners       Image: Commissions       Image: Commissions       Image: Commissions       Image: Commissions       Image: Commissions         Payroll - Other Employees       Image: Commissions       Image: Commissions       Image: Commissions       Image: Commissions       Image: Commissions         Payroll - Other Employees       Image: Commissions       Image: Commission	Gross Sales Lotter License												
Commissions         Image: Commiss	Fee												
GROSS PROFIT         Image: Constraint of the second s													
OPERATING EXPENSES         Payroll Taxes and Benefits													
Payroll Taxes and Benefits       Image: Constraint of the second se													
Payroll - Officers and Owners       Image: Constraint of the second of the													
Owners       Image: Control of the second seco													
Payroll – Other Employees       Image: Consisting and Security	Payroll – Officers and												
Technology, Licensing, and Security       Security													
Security       Image: Construction of the second seco													
Marketing and Customer Acquisition       Acquisition       Image: Constraint of the second se													
Acquisition       Image: Constraint of the set o	Security												
Legal / Accounting / Professional FeesImage: Second FeesImage: S	Marketing and Customer												
Professional Fees       Image: Constraint of the sector of t													
Rent, Utilities, and       Insurance       Image: Compliance       Image:	Legal / Accounting /												
InsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsuranceInsurance													
AML / KYC / Regulatory       Image: Compliance       <													
Compliance       Image: Co													
Taxes and Other       Image: Constraint of the set of the s													
Governmental FeesImage: Constraint of the set of the													
Other Administrative       Expenses (specify)       Image: Constraint of the system of the sy													
Expenses (specify) Image: Specify in the system of t													
NET OPERATING INCOME         Add: Depreciation & Non- Cash Items (if applicable)       Image: Cash Items (													
Add: Depreciation & Non- Cash Items (if applicable)       Image: Cash Items (if applicable) <td>NET OPEDATING INCOM</td> <td></td>	NET OPEDATING INCOM												
Cash Items (if applicable)       Image: Cash I													
PROJECTED NET CASH       Image: Cash Balance       Image: Cash Balance </td <td></td>													
FLOW       Image: Cash Balance       Image: Cash Balance <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>													
Beginning Cash Balance       Image: Cash Balan													
PROJECTED ENDING													<u> </u>
	CASH BALANCE												

## **SCHEDULE 2**

## **ONE-YEAR DEBT SERVICE**

Creditor*	Annual Principal	Annual Interest	Total
TOTAL			

Submit copy of Loan Agreement for each Creditor listed.

### Additional Information for the Statement of Pre-Opening Cash

- 1. Provide an organizational chart showing ownership relationships of various business entities if applicable. List all officers, directors, shareholders, members, managers, or partners for each business entity.
- 2. Provide a marketing plan.
- 3. Provide a description of complimentary policies. Who, and what positions, can provide complimentaries?
- 4. Provide a description of credit extension policies and credit collection policies. Who, and what positions, can extend credit and to what amount?
- 5. Provide management organizational chart showing chain of command.
- 6. Provide the following: Number of full and part-time employees. Lost of key employees (i.e., gaming manager, hotel manager, general manager).
- 7. Provide supporting documents and schedules for the statement of pre-opening cash and first year cash flow projections.
- 8. Provide the following for the physical location.
  - a) Name of location
  - b) Location diagram (exterior diagram should indicate relationship to major landmarks, i.e. highways, north, et cetera)
  - c) Number of hotel rooms
  - d) Hours of operations